

Services . . . Policies . . . Clientele . . . Executive Associates

of

KURT SALMON ASSOCIATES, INC.

Consulting Management Engineers



3000 ALBEMARLE STREET, NORTHWEST
WASHINGTON 8, D. C.

ATLANTA • GREENSBORO • NASHVILLE • NEW YORK

AFFILIATES: LONDON • PARIS

Member Association of Consulting Management Engineers, Inc.

SERVICES AVAILABLE

Our staff is specialized in the Needle Trades, Textile, Hosiery, and Knitwear Industries. The functions performed by our various divisions are outlined below:

ENGINEERING DIVISION	SYSTEMS DIVISION	PERSONNEL DIVISION
<p><i>Our engineers are engaged in the following services to our clientele:</i></p> <ul style="list-style-type: none"> ✓ Surveys and Recommendations; ✓ Organization Analysis Definition of Functions, Responsibilities and Authority; ✓ Process Waste Control; ✓ Plant Layout; ✓ Equipment Selection; ✓ Equipment Utilization; ✓ Warehouse and Materials Handling; ✓ Work Simplification; ✓ Methods Training; ✓ Statistical Quality Control; ✓ Plant Setup Supervision; ✓ Motion & Time Studies; ✓ Methods Time Measurement (M.T.M.); ✓ Wage Incentives; ✓ Production Controls; ✓ Managerial Training; ✓ Supervisor Training; ✓ Maintenance Controls; ✓ Replacement Policies; ✓ Purchasing Policies and Procedures; ✓ Plant Location Studies; ✓ Continuous Management Engineering Service on Retainer Basis. 	<p><i>The Staff of our Systems Division is available for following services:</i></p> <ul style="list-style-type: none"> ✓ Financial Control Reports; ✓ Expense Measurements; ✓ Accounting Systems; ✓ Cost Systems; ✓ Budgetary Controls; ✓ Inventory and Stock Controls; ✓ Distribution Cost Systems; ✓ Order and Billing Procedures; ✓ Office Layout; ✓ Progress and Status Reports; ✓ Records and Filing; ✓ Mechanization of Office Systems; ✓ Data Processing Studies and Systems; ✓ Analysis of Workloads and Personnel Requirements; ✓ Design and Control of Forms and Reports; ✓ Feasibility and Utilization Studies. 	<p><i>The following services are performed by the Staff of our Personnel Division:</i></p> <ul style="list-style-type: none"> ✓ Policies of Personnel Departments; ✓ Recruiting Procedures; ✓ Job Classification; ✓ Interviewing Techniques; ✓ Testing Procedures; ✓ Selection and Placement; ✓ Supervisor Training in Human Relations; ✓ Absenteeism Controls; ✓ Turnover Controls; ✓ Improving Discipline and Morale; ✓ Promotion and Upgrading Programs; ✓ Manuals and Media of Communication; ✓ Employee Welfare and Counselling; ✓ Job Evaluation; ✓ Merit Rating; ✓ Personnel Records; ✓ Labor Surveys for Plant Location.

POLICIES

Our client relations are guided by the Association of Consulting Management Engineers, Inc. strict Code of Ethics. Moreover, we operate with a permanent staff and accept no more assignments than that staff can handle.

THE CLIENTELE

OF

KURT SALMON ASSOCIATES, INC.

3000 ALBEMARLE ST.
WASHINGTON 8, D. C.

EMERSON 3-1281

This list of clients has been tabulated for your convenience according to products manufactured. Please feel free to use any or all of the companies listed for reference purposes.

With the exception of a very few assignments, such as special surveys, they constitute a complete list of our clientele, since the founding of our organization in 1935.

81% of the 163 client companies representing 300 industrial plants listed in this pamphlet have used our services repeatedly — as of January, 1960.

JANUARY, 1960 — OUR 26TH YEAR

I N D E X

PAGE	PRODUCTS
1	CLOTHING AND DRESS PANTS
2	SPORTSWEAR (Jackets, Sport Shirts, Woolen Shirts, Breeches, etc.)
3	DRESS SHIRTS
4	UNDERWEAR, PAJAMAS, etc. (Knit and Woven — Men's and Ladies')
5	CHILDREN'S WEAR — GLOVES
6 & 7	WORKCLOTHING (Shirts, Pants, Overalls, Dungarees, etc.)
8	TEXTILES — Woven and Tufted
9	DRESSES
10	MISCELLANEOUS

JANUARY, 1960 — OUR 26TH YEAR

CLOTHING & DRESS PANTS

<u>Name of Concern</u>	<u>Location</u>	<u>Name of Official Who Secured Our Services</u>	<u>No. Plants Involved</u>	<u>KSA Division Which Rendered Services</u>		
				<u>Eng.</u>	<u>Syst.</u>	<u>Pers.</u>
Anniston Sportswear Corp.	Anniston, Ala.	Otto Young	1	X	X	
The Asher Co.	Fitchburg, Mass.	Jerry Asher	1			X
Joseph H. Cohen & Sons	71 5th Ave., New York, N. Y.	Leo Ullman	1	X		
Curlee Clothing Co.	Mayfield, Ky.	P. H. Loughlin	1	X		
H. Daroff & Sons	Walnut & 23rd St. Philadelphia, Pa.	M. Mutolese	1	X		
Eagle Clothes, Inc.	225 6th Ave., Brooklyn, N. Y.	Lincoln Rosen	1	X		
Famous Sternberg, Inc.	950 Poeyfarre St. New Orleans, La.	Jesse Rosenfeld	1	X		
Hart, Schaffner & Marx	36 S. Franklin St. Chicago, Ill.	Harold Ellman	1	X		
Howard Clothes	40 Flatbush Ave., Ext. Brooklyn, N. Y.	E. Greenwald	1	X		
Hubbard Pants Co.	Bremen, Ga.	Otis Higgins	1	X		
Jaymar-Ruby, Inc.	Michigan City, Ind.	B. B. Ruby	1	X	X	X
Joseph & Feiss Co.	P.O. Box 5968 Cleveland 1, Ohio	Richard H. Adler	2	X	X	
B. Kuppenheimer	3040 W. Lake St. Chicago, Ill.	L. E. Frankenstein	1	X		
Mavest, Inc.	19 W. 24th St. New York, N. Y.	Louis Froehlich	1	X		
Michaels, Stern & Co.	Rochester, N. Y.	I. E. Heller	3	X	X	X
The Palm Beach Co.	424-426 E. 4th St. Cincinnati, Ohio	Samuel Shuchter	3	X		
Peerless Clothing Co.	Pine Ave. Montreal, Canada	Alvin Segal	1	X		
Rainfair, Inc.	Wynne, Ark.	E. A. Hanson	1	X		
Henry I. Siegel Co.	Bruceston, Tenn.	Sam Siegel	1	X		
Slack Corporation of America	1232 Washington Ave. St. Louis, Mo.	F. J. Novoson	1	X		
Steinway Clothing Co.	Johnson City, Tenn.	Moe Scharfstein	1	X		
Thomson Co.	405 Park Ave. New York, N. Y.	Edw. G. Johnson	1	X	X	
Timely Clothes, Inc.	Rochester, N. Y.	Elmer Bloomer	1	X		
Max Udell & Sons Co.	28-46 W. 23rd St. New York, N. Y.	Henry W. Siegel	1	X		
M. Wile & Co.	77 Goodell St. Buffalo, N. Y.	Sidney Bock	1	X	X	X

SPORTSWEAR

Jackets, Sport Shirts, Wool Shirts, Breeches, etc.

<u>Name of Concern</u>	<u>Location</u>	<u>Name of Official Who Secured Our Services</u>	<u>No. Plants Involved</u>	<u>KSA Division Which Rendered Services</u>		
				<u>Eng.</u>	<u>Syst.</u>	<u>Pers.</u>
The B.V.D. Corp.	Empire State Bldg. New York, N. Y.	Milton Erlanger	1	X	X	
Bellcraft Mfg. Co.	Hartwell, Ga.	Jas. W. Bell	1	X		
J. H. Bonck Co.	New Orleans, La.	Lucien Bonck	2	X	X	
David D. Doniger & Co.	666 5th Ave. New York 19, N. Y.	Wm. Doniger	4	X	X	X
C. F. Hathaway Co.	112 E. 40th St. New York, N. Y.	V. J. McDermott	2	X	X	X
I. C. Isaacs Co.	Bank & Grundy Sts. Baltimore, Md.	H. Z. Isaacs	3	X		X
Lustberg, Nast & Co.	212 Fifth Avenue New York, N. Y.	Herbert Lustberg	2	X	X	
Marlboro Shirt Co.	Lombard & Paca Sts. Baltimore, Md.	Ed Rosenbloom	1	X		
Model Sportswear, Inc.	Shelbyville, Tenn.	Carl Urban	1	X		
National Textiles, Inc.	770 Lawrence Ave. W. Toronto, Canada	A. Bradshaw	1	X		
Publix Shirt Corp.	350 5th Ave. New York, N. Y.	Jas. T. O'Connell	1	X		
Roanoke Mills	Roanoke, Va.	Earle J. Wentz, Jr.	1		X	
Rob Roy Co., Inc.	Cambridge, Md.	Allen L. Boorstein	1	X		
Rutherford Garment Co.	Rutherford, Tenn.	C. D. Holt	1	X	X	
W. Shanhouse Sons, Inc.	Magnolia, Ark.	Leonard Shanhouse	1	X		X
Henry I. Siegel Co.	Bruceston, Tenn.	Sam Siegel	1	X		
Casa Jose Silva	Rio de Janeiro, Brazil	Vasco Graca Ceppas	1	X	X	
Stahl-Urban Co.	Brookhaven, Miss.	Carl Urban	3	X	X	X
Stedman Mfg. Co.	Asheboro, N. C.	W. W. Thomas	1		X	
W. E. Stephens Mfg. Co.	Nashville, Tenn.	W. E. Stephens	1	X		X

DRESS SHIRTS

<u>Name of Concern</u>	<u>Location</u>	<u>Name of Official Who Secured Our Services</u>	<u>No. Plants Involved</u>	<u>KSA Division Which Rendered Services</u>		
				<u>Eng.</u>	<u>Syst.</u>	<u>Pers.</u>
Alabama Textile Products Corp.	Andalusia, Ala.	J. A. Thompson	5	X	X	X
J. H. Bonck Co.	New Orleans, La.	Lucien Bonck	1	X	X	
Brooks Brothers	346 Madison Ave. New York, N. Y.	A. R. Gray	1	X		
C. F. Hathaway Co.	112 E. 40th St. New York, N. Y.	V. J. McDermott	2	X	X	X
Colony Corp.	Life & Casualty Tower Bldg. Nashville, Tenn.	R. F. Hayes	1	X		
Raab-Meyerhoff Co.	8th & Dauphin Sts. Philadelphia, Pa.	J. H. Raab	1	X	X	
The Rauh Company	9th & Sycamore Cincinnati, Ohio	Carl J. Rauh	1	X		
Reliance Mfg. Co. Rice Stix Inc.	Empire State Bldg. New York, N. Y.	T. R. Stearns	4	X		X
Casa Jose Silva	Rio de Janeiro, Brazil	Vasco Graca Ceppas	1	X	X	
Southern Mfg. Co.	Nashville, Tenn.	P. M. French	1	X		
Ware Shoals Mfg. Co.	Ware Shoals, S. C.	D. J. Gray	1	X		

UNDERWEAR, PAJAMAS, ETC.

Knit & Woven — Men's and Ladies'

<u>Name of Concern</u>	<u>Location</u>	<u>Name of Official Who Secured Our Services</u>	<u>No. Plants Involved</u>	<u>KSA Division Which Rendered Services</u>		
				<u>Eng.</u>	<u>Syst.</u>	<u>Pers.</u>
Alabama Textile Products Corp.	Andalusia, Ala.	J. A. Thompson	2	X	X	X
Atlas Underwear Co.	Piqua, Ohio	A. L. Flesh	2	X	X	
Benham Underwear Co.	Scottsboro, Ala.	Dayton Benham	1	X		
The William Carter Co.	Needham Heights, Mass.	Robt. P. Warriner	1			X
Cooper's, Inc.	Kenosha, Wis.	Robert F. Cooper	1	X		X
Harwood Mfg. Co.	350 5th Ave. New York, N. Y.	Seymour A. Marrow	1	X		
Her Majesty Underwear	Mauldin, S. C.	Arthur Magill	1			X
Indera Mills Co.	Winston-Salem, N. C.	Frank Willingham	1	X	X	
Mock, Judson Voehringer Co.	Greensboro, N. C.	Richard C. Remmey	1	X		X
Reliance Mfg. Co. Rice Stix, Inc.	Empire State Bldg. New York, N. Y.	T. R. Stearns	4	X		X
Roanoke Mills	Roanoke, Va.	Earle J. Wentz, Jr.	1		X	
Robinson Mfg. Co.	Dayton, Tenn.	F. C. Robinson	1	X		
Shawmut, Inc.	Stoughton, Mass.	E. M. Wyner	1	X		
Casa Jose Silva	Rio de Janeiro, Brazil	Vasco Graca Ceppas	1	X	X	
Star Union Pajama Co.	Manchester, Tenn.	Joseph Wilker	1	X		
Stedman Mfg. Co.	Asheboro, N. C.	W. W. Thomas	1		X	
Union Underwear Co.	Empire State Bldg. New York, N. Y.	J. A. Goldfarb	2	X		
Ware Knitters, Inc.	Ware, Mass.	Jas. F. Nields, Jr.	2	X		X
Washington Mills Co.	Winston Salem, N. C.	W. A. Blackwood	1	X	X	
York Knitting Mills	Woodstock, Ont., Canada	John R. Woods	2	X		

CHILDREN'S WEAR

<u>Name of Concern</u>	<u>Location</u>	<u>Name of Official Who Secured Our Services</u>	<u>No. Plants Involved</u>	<u>KSA Division Which Rendered Services</u>		
				<u>Eng.</u>	<u>Syst.</u>	<u>Pers.</u>
Buckeye Overall Co.	Versailles, Ohio	C. F. Pecquignot	1	X		
Hub Hosiery Mills	Lowell, Mass.	F. C. Connor	1	X		X
Jay Garment Co.	Portland, Ind.	Dwight Young	3	X	X	X
Milam Mfg. Co.	Tupelo, Miss.	L. G. Milam, Jr.	1	X		X
Riegel Textile Corp.	260 Madison Ave. New York, N. Y.	G. T. Gardner	3	X	X	
Ruth Originals	Hendersonville, N. C.	Mrs. Ruth W. Combs	1	X		
Washington Mfg. Co.	2nd Avenue, N. Nashville, Tenn.	L. H. Jones	2	X	X	X

GLOVES

<u>Name of Concern</u>	<u>Location</u>	<u>Name of Official Who Secured Our Services</u>	<u>No. Plants Involved</u>	<u>KSA Division Which Rendered Services</u>		
				<u>Eng.</u>	<u>Syst.</u>	<u>Pers.</u>
The Boss Mfg. Co.	Kewanee, Ill.	T. H. Blair	1	X		
The Trion Company	Trion, Ga.	D. J. Gray	1	X		

WORKCLOTHING

Shirts, Pants, Overalls, Dungarees, etc.

<u>Name of Concern</u>	<u>Location</u>	<u>Name of Official Who Secured Our Services</u>	<u>No. Plants Involved</u>	<u>KSA Division Which Rendered Services</u>		
				<u>Eng.</u>	<u>Syst.</u>	<u>Pers.</u>
Alabama Textile Products Corp.	Andalusia, Ala.	J. A. Thompson	5	X		X
Allen Overall Co.	Monroe, N. C.	G. B. Pendleton	1	X		
Anvil Brand, Inc.	High Point, N. C.	W. J. Rives	3	X	X	X
The Andala Co.	Andalusia, Ala.	J. A. Thompson	2	X		X
Adam H. Bartel Co.	Richmond, Ind.	R. O. Coate	1	X		
Barrow Mfg. Co.	Winder, Ga.	Wm. Jennings, Jr.	2	X		
Bayly Mfg. Co.	Denver, Colo.	W. H. Downs	6	X	X	X
Big Ace Corporation	Athens, Ga.	C. C. Henson	1	X	X	X
Blue Bell, Inc.	Greensboro, N. C.	E. A. Morris	3	X		X
Blue Gem Overall Co.	Greensboro, N. C.	Milton Weinstein	2	X	X	X
Blue Ridge Mfrs., Inc.	112 W. 34th St. New York, N. Y.	S. J. Hodges	6	X		X
J. H. Bonck Co., Inc.	New Orleans, La.	Lucien Bonck	2	X	X	
Buckeye Overall Co.	Versailles, Ohio	C. F. Pecquignot	2	X		
Burlington Mfg. Co.	Kansas City, Mo.	H. Kabaker	1	X		
Cadillac Mfg. Co.	Mayaguez, P. R.	W. T. Ely	1	X		
Calhoun Mfg. Co.	Calhoun City, Miss.	R. Williams	1	X		
Carwood Mfg. Co.	Winder, Ga.	W. C. Harris	6	X	X	
Cherokee Mfg. Co.	Winder, Ga.	Russell Jones	1		X	
Colony Corp.	Life & Casualty Tower Nashville, Tenn.	R. F. Hayes	4	X	X	
Commerce Mfg. Co.	Commerce, Ga.	F. E. Durst	1	X	X	
Cornelia Garment Co.	Cornelia, Ga.	Leonard Bruce	1	X	X	
Cowden Mfg. Co.	Lexington, Ky.	Jas. R. Cowden	6	X	X	X
Defiance Mfg. Co.	350 5th Ave. New York, N. Y.	Milton Fradkin	1	X		
Detroit Overall Mfg. Co.	743 Beaubien St. Detroit, Mich.	W. T. Ely	1	X		
Edmonton Mfg. Co.	Edmonton, Ky.	Jack Elin	1	X		
Empire Mfg. Co.	Winder, Ga.	R. L. Eavenson	1	X		
Hartwell Garment Co.	Hartwell, Ga.	Jas. W. Bell	2	X		
C. W. Henson Mfg. Co.	Monroe, Ga.	Charles W. Henson	2	X	X	X
Hicks Hayward Co.	El Paso, Texas	Hart Ponder	2	X	X	X
I.B.S. Mfg. Co.	New Albany, Miss.	I. B. Schwabe	3	X		
I. C. Isaacs Co.	Bank & Grundy Sts. Baltimore, Md.	H. Z. Isaacs	4	X		X
Jay Garment Co.	Portland, Ind.	Dwight Young	3	X	X	X
W. Koury Co., Inc.	Sanford, N. C.	W. Koury	1	X		
T. S. Lankford & Sons	Abilene, Texas	A. Lankford	1	X		
The H. D. Lee Co.	Kansas City, Mo.	L. W. Staples	4	X		
Meyers & Son Mfg. Co.	Madison, Ind.	Don Meyers	1	X		

WORKCLOTHING

Shirts, Pants, Overalls, Dungarees, etc.

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Monticello Mfg. Co.	Monticello, Miss.	Carl E. Urban	1	X		
N. & W. Industries, Inc.	Lynchburg, Va.	L. W. Turner, Jr.	2	X	X	X
Opp Textiles, Inc.	Opp, Ala.	A. H. Henderson	1	X		
Oshkosh B'Gosh, Inc.	Oshkosh, Wis.	E. W. Wyman	2	X		X
Reliance Mfg. Co. Rice Stix, Inc.	Empire State Building New York, N. Y.	T. R. Stearns	4	X		X
Reynolds Textile, Inc.	Clinton, Mo.	W. R. Reynolds, Jr.	1	X		
The Rice Corporation	Winamac, Ind.	Jas. A. Freeman	2	X		
Rob Roy Co., Inc.	Cambridge, Md.	Allen L. Boorstein	1	X		
Rome Mfg. Co.	Rome, Ga.	N. Burns, Jr.	1	X	X	
Roswell Co.	Roswell, Ga.	Sam McConnell	1	X		X
Salant & Salant, Inc.	330 5th Ave. New York, N. Y.	Joe Lipshie	6	X	X	X
Seminole Mfg. Co.	Columbus, Miss.	M. Weitzenhoffer	2	X		X
Shreveport Gar. Mfrs.	Shreveport, La.	D. H. Goldman	2	X	X	X
Siceloff Mfg. Co.	Lexington, N. C.	D. S. Siceloff	1	X		X
Henry I. Siegel Co.	Bruceston, Tenn.	Sam Siegel	4	X		X
W. E. Stephens Mfg. Co.	Nashville, Tenn.	W. E. Stephens	3	X	X	X
Jas. Smith & Co., Ltd.	Derby, England	A. L. Sulley	1	X	X	
Sweet-Orr & Co., Inc.	1 W. 34th St. New York, N. Y.	E. C. Van Winkle	3	X	X	X
Tennessee Overall Co.	Tullahoma, Tenn.	Ben Wilkins	1	X		
Tropical Garment Co.	2805 Ivy St. Tampa, Fla.	Arnold Kotler	1	X	X	
Troutman Shirt Co.	Troutman, N. C.	L. A. Brown	3	X	X	
Washington Mfg. Co. Supplier Plants	2nd Avenue, N. Nashville, Tenn.	L. H. Jones	21	X	X	X
Wescot, Ltd.	Egham, Surrey, England	H. E. Pettit	1	X	X	
Williamson-Dickie Mfg. Co.	Ft. Worth, Texas	C. D. Williamson	1	X		
J. M. Wood Mfg. Co.	Waco, Texas	Carroll Wood	2	X	X	X
Wright Mfg. Co.	Toccoa, Ga.	E. D. Wright	2	X	X	

TEXTILES—WOVEN AND TUFTED

<u>Name of Concern</u>	<u>Location</u>	<u>Name of Official Who Secured Our Services</u>	<u>No. Plants Involved</u>	<u>KSA Division Which Rendered Services</u>		
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Belcraft Chenilles	Dalton, Ga.	Ben Winkler	3	X		
Cabin Crafts, Inc.	Dalton, Ga.	R. G. McCamy	4	X		X
Cone Mills Corporation	Greensboro, N. C.	Sydney M. Cone, Jr.	2	X		
Crown Cotton Mills	Dalton, Ga.	David Hamilton	1	X		
Faith Mills	Utica, N. Y.	Jewett T. Flagg Flagg Knitting Mills Florence, Ala.	1	X		
Fieldcrest Mills	Spray, N. C.	R. A. Tuttle	1	X		
Lawtex Corp.	Dalton, Ga.	M. W. Wiesen	1	X		
Micolas Cotton Mills	Opp, Ala.	Fred J. Lyon	1	X		
Monarch Mills	Lockhart, S. C.	William Sibley	1	X		
Morgan Cotton Mills	Laurel Hill, N. C.	Julian Butler	1	X		X
Opp Cotton Mills	Opp, Ala.	Fred J. Lyon	1	X	X	X
Shawmut Mills, Inc.	Shawmut, Ala.	John Ben Jones	1	X		
The Trion Co.	Trion, Ga.	D. J. Gray	1	X		
Ware Shoals Mfg. Co.	Ware Shoals, S. C.	D. J. Gray	1	X		

DRESSES

<u>Name of Concern</u>	<u>Location</u>	<u>Name of Official Who Secured Our Services</u>	<u>No. Plants Involved</u>	<u>KSA Division Which Rendered Services</u>		
				<u>Eng.</u>	<u>Syst.</u>	<u>Pers.</u>
Appomattox Garment Co.	Appomattox, Va.	Robert Englander	1	X		
Herrin Garment Co.	Herrin, Ill.	Mrs. Louise Hamilton	1	X		X
Kenrose Mfg. Co., Inc.	Roanoke, Va.	Herbert Kurshan	2	X	X	
Lincoln Gar. Co.	Lincoln, Ill.	Pete Poole	1	X		
Page Boy, Inc.	2033 Cedar Springs Dallas, Texas	Miss Elsie Frankfurt	1	X		
House of Perfection	45 W. 36th St. New York, N. Y.	Gene Goldfarb	1	X	X	
Reliance Mfg. Co. Rice Stix, Inc.	350 Fifth Ave. New York, N. Y.	T. R. Stearns	1	X		
Ruth Originals	Hendersonville, N. C.	Mrs. Ruth W. Combs	1	X		
Smoler Bros., Inc.	2300 Wabansia Ave. Chicago, Ill.	J. Smoler	2	X		X

MISCELLANEOUS PRODUCTS

As Indicated Below

<u>Name of Concern</u>	<u>Location</u>	<u>Name of Official Who Secured Our Services</u>	<u>No. Plants Involved</u>	<u>KSA Division Which Rendered Services</u>		
				<u>Eng.</u>	<u>Syst.</u>	<u>Pers.</u>
Almar Mfg. Co. (Rainwear)	Washington, Ga.	Alfred Moses	1	X	X	
Eagle Rubber Co.	Ashland, Ohio	R. P. Long	1			X
Fabric Displays, Inc. (Sample Books)	High Point, N. C.	J. C. Slane	1	X		
Frankel Bros., Inc.	Rochester, N. Y.	Richard H. Frankel	1	X		
Haynes Milling Co. (Feed Ingredients)	Portland, Ind.	C. E. Peters	2			X
Milam Mfg. Co. (Parachutes)	Tupelo, Miss.	L. G. Milam, Jr.	1	X		X
Mock, Judson Voehringer Co. (Hosiery)	Greensboro, N. C.	Richard Remyey	1	X		X
Pepperell Mfg. Co. (Blankets)	Biddeford, Me.	J. W. Cummings, Jr.	1	X	X	
Powdrell & Alexander (Curtains)	Danielson, Conn.	B. T. Webb	1	X		
Chas. Rabin & Co. (Robes)	1 W. 34th St. New York, N. Y.	Frank Horowitz	1	X	X	
Riegel Textile Corp.	260 Madison Ave. New York, N. Y.	G .T. Gardner	3	X	X	
Rockford Textile Co. (Hosiery)	McMinnville, Tenn.	Lynwood Smith	1	X		
Southern Waistbands, Inc. (Trouser Curtains)	Winder, Ga.	John Robinson	1	X		
Superba Cravats, Inc.	Rochester, N. Y.	Helmut Hertz	1			X
F. S. Tiger Co. (Ladies Slacks)	216 W. Jackson Blvd. Chicago, Ill.	F. S. Tiger	1			X
Waldes-Kohinoor, Inc. (Zipper Applications)	47-16 Austel Place Long Island City, N. Y.	Geo. Waldes	1	X		
Wembley, Inc. (Ties)	910 Poeyfarre St.	S. C. Pulitzer	1	X	X	X

EXECUTIVE PERSONNEL
OF
KURT SALMON ASSOCIATES, INC.

<i>Location</i>	<i>District Managers</i>	<i>Supervisors</i>	<i>Division</i>
WASHINGTON 8, D. C. 3000 Albemarle Street EMerson 3-1281	KURT SALMON	A. J. QUICK	PERSONNEL
NEW YORK, N. Y. 350 Fifth Ave., Suite 1801 CHickering 4-6244	RALPH E. ROSS	R. O. RUNNELS K. D. VOUGHT T. E. THEODORSEN S. A. KRY P. C. LUTZ, JR., CPA R. G. KEYES	ENGINEERING ENGINEERING ENGINEERING ENGINEERING SYSTEMS SYSTEMS
GREENSBORO, N. C.	K. K. STRIEGEL, V.P. 101 Keeling Road, West CYpress 9-1531	ENGINEERING J. W. SANDERS, JR.	TEXTILES
NASHVILLE, TENN. 717 Stahlman Bldg. ALpine 4-7594	J. W. EGOLF		ENGINEERING
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