

the Observer

A publication by and for the employees of KSA

Winter 2000

Staying Connected

Alumni Edition

Our first informal directory-update of KSA alumni, published last year, was well received, so we decided to build upon that effort. This year we cast a wider net by sending questionnaires to alumni who evaded last year's round-up, as well as to younger former colleagues in the United States and abroad. Many of the latter are involved in start-ups of one kind or another, while the former group seems happy in slow-down mode. Our catch follows on the next page, along with some stray photos and other updates.

— Joe Scheines

Remember: we're counting on you to keep the rest of us up to date on your doings. You don't need a formal questionnaire to stay in touch; just drop a line to *Fran Preston* and see your name in lights within the year!

Family Matters...

We are indeed a family at KSA, tied together ultimately by our connection with Kurt Salmon (inset). The latest reminder of this happy fact appears at right — a photo that includes five of Kurt's great-grandchildren (from youngest upward: 1,2,3, 5 and 7)! While perhaps a little young to be considered by KSA's recruiting people, we call their attention to the sharp-eyed look of the little blonde, and the forthright expression of the young man to her right. In our view, both seem promising material for the 2020 orientation class.

Eleanor Chartrand, Kurt's daughter, sent the picture. For more info, as well as the addresses of Kurt's three other children, write to Mrs. Chartrand at 1558 B Oyster Catcher Pt., Naples, FL 34105, 941.434.2976.

This is how a family stays connected...!



FRANK ARMISTEAD

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Returned to Atlanta and consulting after 10 years with an apparel company. Now providing operations assistance to apparel clients domestic and abroad, occasionally on an Associate basis with KSA. *Shirley* continues teaching (computer skills) and both still enjoy boating on Lake Lanier, along with doting over first grandchild.

RICHARD BATH

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Dick lives in southeast Missouri, where his RBA Mfg. Co. makes ladies' lingerie for JC Penney's Adonna label, as well as for two of his own brands (Sans Souci and Kristen Miller). He flies a Beechcraft to stay in touch with seven grandchildren scattered among New Jersey, Wisconsin and Florida. Although toying with the idea of retirement, he "really likes the present paycheck."

GREGG BEDOL

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www.RetailOps.com

Gregg has been a "serial entrepreneur" since leaving KSA a decade ago. His latest start-up company offers "old-fashioned outsourcing" help to retailers who don't want to invest in technology or infrastructure — "using new technologies to make the solutions both better and cost effective" (see his Web site for more info). He and his wife, *Jan*, have "two brilliant, fabulous, and gorgeous daughters."

DEREK CLEMENTS

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Presently chief information manager for Levi's Europe, Middle East & Africa activities, making him responsible for IT strategy and keeping it connected with the company's business strategy. He and his wife, *Catherine*, enjoy taking their three kids on weekend trips.

PAUL DIXON

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Paul is now Senior VP of Operations at Time Customer Service in Tampa (where he works with another KSA alum — **TIM ADAMS**). He and his wife, *Deirdre*, have settled in Tampa with their two daughters following several years of "commuter marriage."

ANDREW GUETERBOCK

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PO10 8AB, UK

Recently joined "Silver," a start-up providing rapid delivery and time-directed fulfillment services to retailers and other businesses in the UK. He and his wife, *Emma*, have moved to the South coast, along with newborn son, *Angus*.

JANA HUGHES

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Now a fully engaged stay-at-home, trying to keep up with one-year-old *Lena Jo*. Jana is active in local non-profit fund-raising group, sews, and has the welcome mat out for any KSAers passing through Lincoln, Neb.

BRUCE KROESCHELL

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Bruce joined Black & Decker after leaving KSA in 1993, working in various logistics planning and operational roles. Last July, he was promoted to Operations Manager of B&D's 1.2 million sq. ft. DC in Fort Mill, S.C. Prior to that, he spent a year in Europe implementing SAP and opening a new pan-European DC in Belgium for the company.

STIG KRY

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The Kryses divide their time between NYC and a home in Guilford, Conn., mixing theater, museums, and dining in the city with hiking, tennis, and other rustic pursuits in the country. Stig has served on a few company boards since retiring from KSA. Between them, he and *Becky* have five grandchildren, with a sixth on the way. Their immediate travel plans include a return trip to Guatemala and another to Southeast Asia.

IRENE LEONG

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After three years with KSA, Irene returned to Malaysia and the construction industry, where she worked with ACP Industries, a large manufacturer of concrete products, in building new automated plants and, after the 1998 slowdown, in operations improvement. Started a family in 1996, and makes vacation trips to the western United States.

DOUG MEANS

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Doug was a member of KSA's Logistics Group from 1989 to 1992. He is now Vice President of Distribution for Jones Apparel Group and lives in Ivyland, Pa., with his wife, *Kate*, and two young children.

EMANUELE PEDROTTI

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Spent eight years with KSA's Italian office, then joined A. T. Kearney for a few years before becoming Chief Operating Officer of Dolce & Gabbana, where he is responsible for product development, purchasing, production and distribution for the company's *prêt-a-porter* products.



BOB REEVES

770.234.9943 (fax)

His coal-mining days at KSA just a dim memory, Bob is now managing partner of “Park Atlanta,” an off-site parking facility at Atlanta’s Hartsfield Airport (**STEVE AVARY** is a partner). He has 2100 spaces to fill daily, and wanted us to remind all KSAers that his lot is at Camp Creek Pkwy. and I-285. (Who says the *OBSERVER* doesn’t allow commercial plugs?)

CRAIG SAVAGE

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Now “back in Charlotte after eight years in Atlanta (five of which were terrific years at Hamilton and KSA).” Presently in charge of the consulting group at LarsonAllen — Cherry Bekaert, a relatively new professional services firm serving exclusively health care clients in the southeast.

STEVE SZILAGYI

724.772.5038

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Steve is “enjoying the responsibilities and challenges” of being Director of Distribution for WESCO Distribution. He and wife, *Janet*, live in Warrendale, Pa.,

part of the “surprisingly beautiful Pittsburgh area,” with their three sons.



Bernhard and family.

BERNHARD ULLRICH

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Now with Gemini Medien, a subsidiary

AJQ & MB

Two people who played key roles in KSA’s formative years passed away in 2000 — Abbie Jean Quick and Mary Baach. Each provided Kurt with a special kind of support, and left a unique imprint during the decades they served KSA.

Abbie Jean Quick

Abbie Jean joined KSA in 1944 to install personnel programs for apparel clients — setting up procedures for recruiting, testing, and hiring in over 25 companies, as well as conducting labor surveys for new plant start-ups. Recruiting new consultants for KSA was a side line at first, but became Abbie Jean’s full-time job after a while. We were unique among consultants in those days because we hired directly from colleges (mostly engineering schools at first), and our premier recruiter was a woman. Lucky us! Abbie Jean had a keen eye for talent, and many of her picks went on to manage the company’s burgeoning activities for decades.



Writing for KSA’s 50th Anniversary publication in 1985, she recalled that “...we never hired by ‘type’ but by the recognition of abilities, different as they may be, which promise development and contribution.”

After more than 40 years with KSA, Abbie Jean returned to her native West Hartford, Conn., where she lived until her death this December at the age of 90.

Mary Baach

Mary was Kurt Salmon’s long-time secretary and administrative aide. Joining KSA in 1942, Mary had a front seat for witnessing KSA’s initial period of growth — and helped it happen. She ran the office in the basement of Kurt’s house at 3000 Albemarle in Washington (and, it is rumored, did some early baby-sitting as well). She was a wizard typist, and in addition to Kurt’s voluminous correspondence, she produced every issue of the *KSA News*, predecessor to *THE OBSERVER*, by hand!



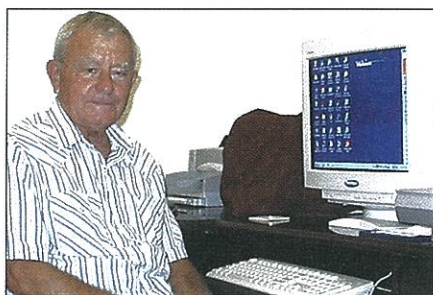
She was an information-gatherer and resource, an editor, an alter ego, a buffer and keeper of Kurt’s “to-do-list.” Probably most important was her intuitive ability to interpret to others what “The Boss” (as she always referred to him) had on his mind.

A slim, attractive and always charming woman, Mary also had the taste and tact to be able to select different 10- and 25-year commemorative watches that matched their recipients’ personalities.

After Kurt retired from active management in 1973, Mary stayed on to help dismantle the Washington office and reduce or relocate 38 years’ of paperwork — most of which she had typed herself.

Back home in her native Indiana, she died last July from Alzheimer’s disease.

of the German department store chain Kauthof, where he is in charge of E-services support (logistics, payment, call center, and technical platform) for the firm's various Internet shops. Building a house in Baumberg, a suburb of Düsseldorf, for his wife, *Regine*, and three kids.



Gerry in his office at home.

GERRY VERCAEMERT

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Fully retired in Venice, Fla., since 1988. Earned a masters in computer engineering at the University of South Florida in 1992. Computers are his central focus (*see photo*) — Web surfing, programming, occasionally tutoring math and computer sciences, watching his investments, and playing computer games. Also audits social science courses. His wife, *Judy*, passed away in 1998. Regularly visits family and friends in Belgium and Spain, as well as three



grandsons in North Carolina and Georgia locations.

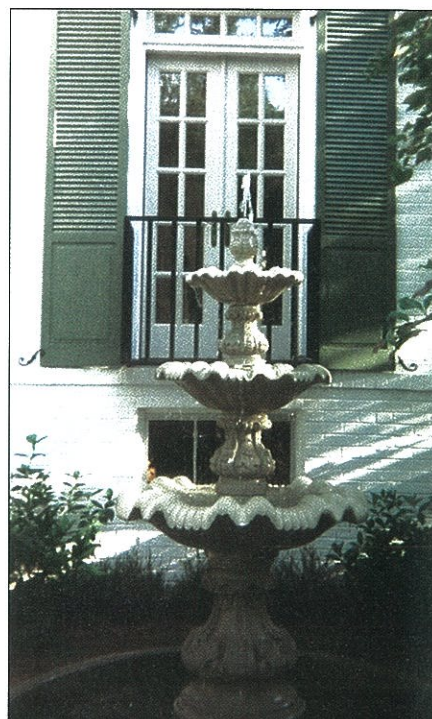
FREDDIE WOOD

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Famous for not responding to memos, it only took Freddie a year to supply his update — three pages in longhand, sent down the mountain by mule train. Proud of his Luddite heritage, FHW has no computer and therefore no e-mail address. But we still love him.

He and *deJarnette* spend most of their time in a 162-year-old log cabin 4,000 feet up in the Blue Ridge Mountains of North Carolina — painting water colors, having coffee at the local Raceway gas station, and reading 2-to-4 books a week. They love the “laid back” life, relaxing with birds, raccoons, black snakes, possums, and other neighbors. Visits his 93-year-old mother in Milledgeville, but tends to avoid Atlanta, even though they still have a house there.

Son *Reynolds* runs a pro-life ministry in Jackson, Miss., and daughter *Reid* is an architect in Sun Valley, Id., where Freddie and *deJarnette* were photographed dancing at a “toga party” last October (*below*).



“Tranquility After Years of Early Birds”

John Wilcox has “a wonderful three-tier garden fountain installed in a notch between the back porch and dining room at 813 Dover Rd., Greensboro, N.C., the home of *Pat* and John. The ‘KSA Fountain’ was presented to mark JLW’s 35-year career with KSA (1962-97).

Says John: “Typical of KSA, this ‘over the top’ gift could not have pleased me more. During years of traveling with KSA, I had always admired the great gardens of England, (particularly those with) beautiful Haddenstone fountains. Now we listen to ours and reflect peacefully on the hassle of consulting more than offset by a lifetime of rigorous professional growth; incredible people, both associates and clients of KSA; and exposure to places and situations beyond my best-case dreams.”

JLW remains active as a Business Counselor with small companies in the Greensboro area.